A scenic view of a river with a boat, colorful umbrellas, and a building. The scene is set in a lush, green environment with large trees and a stone building with a tiled roof. A boat with people is on the river, and a large patio area with many colorful umbrellas is visible. A stone staircase with a metal railing and purple flowers is in the foreground.

SEPTEMBER 15, 2019

5:00 P.M. TO 6:30 P.M.

SAN ANTONIO, TX

NAVREF ANNUAL MEMBERSHIP MEETING

WELCOME

&

INTRODUCTIONS



NAVREF 2019-2020 BOARD OF DIRECTORS

Name	Position
Robin Rusconi, Chair	Executive Director, Kansas City, MO
Ron Hakes, Vice Chair	Executive Director, Cincinnati, OH
Shelley Cobb, Treasurer	Executive Director, Portland, OR
Danielle Fleumer	Executive Director, Seattle, WA
Scott Gruber, MD	Chief of Staff, Detroit, MI
Cindy Reutzell	Executive Director, Hines, IL
Kelsie Page	Executive Director, Charleston, SC
Jeffrey Moore, PhD	Executive Director, Cleveland, OH
Paul Russo	Medical Center Director, Bay Pines, FL
Mary Sano, PhD	ACOS - R, Bronx, NY
James McCallum, MD	ACOS - E, Columbia, SC
Robert Forrester	Class B Director

NAVREF STAFF

Name	Position
Rick Starrs	Chief Executive Officer
Hawk Tran	Operations Officer
Krissa Caroff	Clinical Trial Facilitator
Rey Liggins	Meeting Consultant

AGENDA

- **Board Election/Extensions**
- **Finance Committee Report** – Shelley Cobb, Treasurer
- **Joint Remarks** – Robin Rusconi, Chair
Rick Starrs, CEO
- **Conference Notes** – Hawk Tran, Operations Officer

BOARD OF DIRECTORS POSITIONS - THIS YEAR

Vacating Positions

Steve Conafay, Class B

Extending for 2nd Terms

Executive Director (Robin Rusconi)

Executive Director (Kelsie Page)

ACOS-E (James McCollum)

BOARD OF DIRECTORS POSITIONS – NEXT YEAR

Vacating Positions

Mary Sano, ACOS-R

Up for 2nd Term

Executive Director (Jeff Moore)

Treasurer's

Report



Treasurer's Report

Statement of Financial Position

	End of 3Q, FY19	End of 3Q, FY18
ASSETS		
Total Current Assets	1,503,237	1,428,743
Total Fixed Assets	2,248	1,042
TOTAL ASSETS	1,506,483	1,430,784
LIABILITIES & NET ASSETS		
Total Liabilities	239,693	221,537
Total Obligated Net Assets	481,358	514,070
Total Unobligated Net Assets	785,432	695,176
TOTAL LIABILITIES & NET ASSETS	1,506,483	1,430,784

Treasurer's Report

Net Assets, end of 3Q/FY19

Board Designated Reserve	300,000
Capital Equipment Reserve	15,000
Special Projects	166,358
Unobligated Net Assets	<u>785,432</u>
Total Net Assets	1,266,790

Treasurer's Report

Statement of Activities

	End of 3Q, FY19	End of 3Q, FY18
REVENUE		
Membership Dues	381,723	365,949
Other Revenue	37,224	109,203
Unrealized Gain on Investment	37,223	5,470
Interest	23,031	16,261
TOTAL REVENUE	479,201	496,883

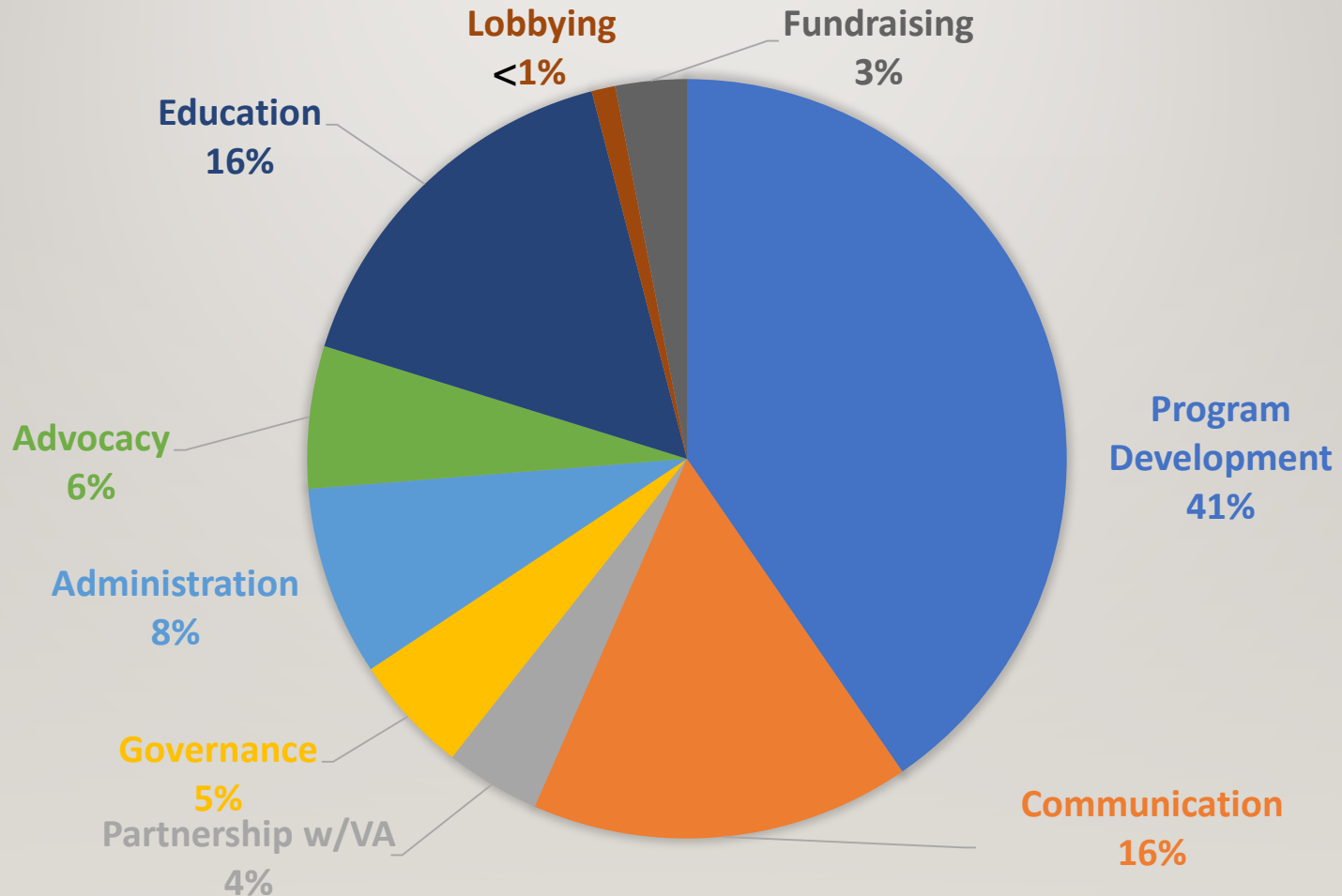
Treasurer's Report

Statement of Functional Expenses

	End of 3Q, FY19	End of 3Q, FY18
OPERATING REVENUE	418,947	475,152
OPERATING EXPENSES		
Payroll	347,462	349,137
Accounting & Payroll Fees	24,371	20,504
Occupancy	5,697	5,902
Consulting	6,080	5,577
Travel, Meetings, Conferences	30,247	36,038
Other	21,594	16,517
TOTAL EXPENSES	435,451	434,199

Treasurer's Report

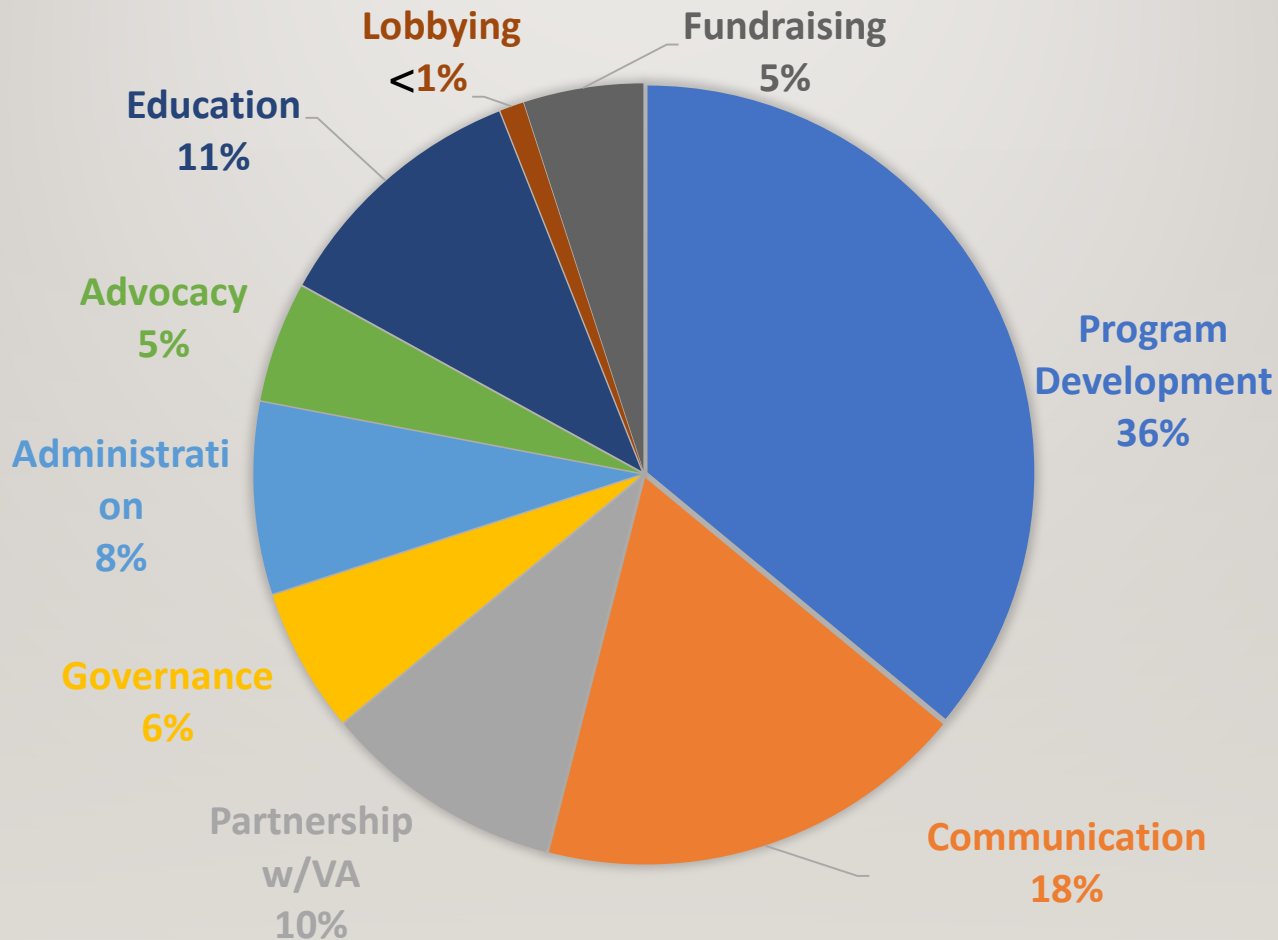
PROGRAM ALLOCATION – FY 19



For the most recently completed fiscal year (FY 18), NAVREF expended \$2,542 for lobbying activities or <1% of total spending. We expect a similar level of lobbying in FY-19

Treasurer's Report

PROGRAM ALLOCATION – FY 18



For the most recently completed fiscal year (FY 18), NAVREF expended \$2,542 for lobbying activities or <1% of total spending. We expect a similar level of lobbying in FY-19

Board Chair & CEO

Report



MEMBERSHIP SURVEY

February 2019

- Overall satisfaction increased for 3rd consecutive year
- Highest Scores
 - NAVREF responds to questions and needs quickly & efficiently
 - It is easy doing business with NAVREF
 - I would recommend NAVREF to others
- Annual Survey is a significant source of feedback and member input

STRATEGIC PLAN

4 INITIATIVES

➤ Clinical Trials

➤ Advocacy

➤ Policy

➤ Mentorship

Expanded Pursuit of Clinical Trials

- Offered 50 study opportunities over the last 12 months (Sep 2018-Aug 2019)
- Hosted ACT Workgroup Meeting (Feb 2019)
- Convened PACERS meeting (Apr 2019)
- Exhibited at DIA Global Expo (Jun 2019)

Results-Oriented Advocacy

- Increased VA Research Appropriation
- Dog Research in VA
- HR 1947 – Inter Agency Agreements
- VA Oversight of NPCs
- Administration of Federal Awards

Policy Guidance

- Paying VA Personnel from Federal Awards
 - DoD
 - NIH

Mentorship

- Establishing VISN/Region-oriented teams
- Establishing New ED-focused materials
 - Orientation
 - Communication
 - Resource library and calendar

Last year's Annual Meeting:

WAY AHEAD IN 2019

- Revenue – bring more clinical trials to Veterans ✓
- Revenue – enhance CIRB & clinical trial efficiency working
- Revenue – increase non-dues revenue & reduce dues ✓
- Advocacy – establish broader access to Federal awards working
- Advocacy – better define VA oversight working
- Education – increase training options ✓
- Education – offer valued webinar classes ✓
- Communication – publish authoritative guidance ✓

WAY AHEAD IN 2020

- Revenue – bring more clinical trials to Veterans
- Revenue – enhance CIRB & clinical trial efficiency
- Revenue – increase non-dues revenue
- Advocacy – establish broader access to Federal awards
- Advocacy – better define VA oversight
- Education – increase training options & quality
- Education – offer valued webinar classes
- Communication – publish authoritative guidance
- Communication – implement Mentorship Program

ACCELERATOR FUND

- Focus on accelerating ACT for Veterans
- Goal - \$1 million/3 years
 - SPOC/Central Office
 - Training & Education focused on CT
 - Seed grants to NPCs
- Targeting pharma, bio-med, veteran communities
- Communication push – seeking success stories
- Capitol Hill breakfast on October 24th

Call to Action

- Sign up on NAVREF Community Forum
- Sign up users for ACRP e-Learning benefit
- Take advantage of SCRS offerings
- Participate in NAVREF activities:
 - Webinars
 - Committees & Advisory Groups
 - Best Practice Consultations
- Consider Accelerator Fund referrals

DELIVERING VALUE ?

WHAT DO I GET FOR MY ANNUAL FEE?

MOST IMPORTANTLY...

- Someone **you can trust** to answer your questions, stand in your corner, and fight on your behalf
- Someone who's **primary focus** is the success of **you & your organization**

SEPTEMBER 15-18, 2019
SAN ANTONIO, TX

27TH
NAVREF ANNUAL
CONFERENCE



NAVREF 2019 PROGRAM COMMITTEE

Danielle Fleumer	Seattle Institute of Biomedical Research & Education, Seattle, WA
Eric Abercrombie	Bay Pines Foundation, Inc., Bay Pines, FL
Mike Quinata	Truman VA Medical Research Foundation, Columbia, MO
Teresa Seal	Veteran's Research and Education Foundation, Oklahoma City, OK
Michelle Trimble	Foundation for Advancing Veterans' Health Research, San Antonio, TX
Cary Zink	Baltimore Research and Education Foundation, Baltimore, MD

Conference Notes

- New to 2019:
 - Reception – one hour wine/beer bar; one ticket
 - Monday lunch seating by VISN/speaker at 1pm
 - Tuesday sponsored morning break
 - Tuesday STAR Attorney Table
 - Tuesday lunch speaker at 12:30 pm
 - Wednesday affinity groups
 - Headshot Station & Videographer

Conference Notes

- Support our Sponsors – really make an effort to welcome them and to talk business with them
 - Exhibitor Game Card = Win A Prize!!
 - Exhibitor Presentations during Breakfast Hour
- E-mail opt out
- Complete Evaluations – we need and use your feedback!

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Diamond Sponsor



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28th Annual Conference

DC!



SAVE THE DATE!

SEPTEMBER 13-16, 2020

RITZ CARLTON

ARLINGTON, VA

THANK YOU

NETWORKING RECEPTION

