



We Spur Wrangling Annual Audit and Tax Requirements

NAVREF 27th Annual Conference

San Antonio, Texas

September 16, 2019

1:30pm

Introductions



ASSURANCEDIMENSIONS

Bennie Lewis, CPA

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- Non Profit and Single Audit Practice Leader
- Currently working with 7 NAVREF member organizations to facilitate their annual audit requirements
- Experience completing NAVREF member audits

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Financial Reporting Requirements – Not-For-Profit

- Accounting for contributions, donations and grants
- Fund accounting
- Unique reporting requirements
- Single audit reporting under the Uniform Guidance for all federal grant awardees expending >\$750,000
 - Statement of Expenditures on Federal Awards (SEFA)
 - Compliance and internal control audit of the organization and programs
 - Research organizations are unique in their single audit requirements
 - Schedule of Findings and Questions Costs



Tax Reporting Requirements

- Form 990 Tax Return Due Date: 15th day of 5th month after year end
- Can extend for additional 6 months
- State Requirements differ, but most have an annual registration.



Understanding Your Auditor

What is the definition of "accountant"? Someone who solves a problem you didn't know you had in a way you don't understand.



An auditor should approach your audit by...

- Understanding your business and the environment you operate in
- Using that knowledge and understanding to analyze your financial statements
- Determining materiality
- Identifying areas more likely to be materially misstated
- Focusing audit attention and effort on those areas



Our responsibilities:

- Perform an audit based on GAAP standards
 - An audit provides reasonable, not absolute assurance
- Form and express an opinion about whether the financial statements prepared by management, with your oversight:
 - Are materially correct
 - Are fairly presented
- Communicate specific matters to you

An audit does not relieve you or management of your responsibilities.



Management's responsibilities:

- Preparing and fairly presenting the financial statements
- Establishing and maintaining effective internal control over financial reporting
- Providing us with written representations
 - A copy of the representations are being provided to management.

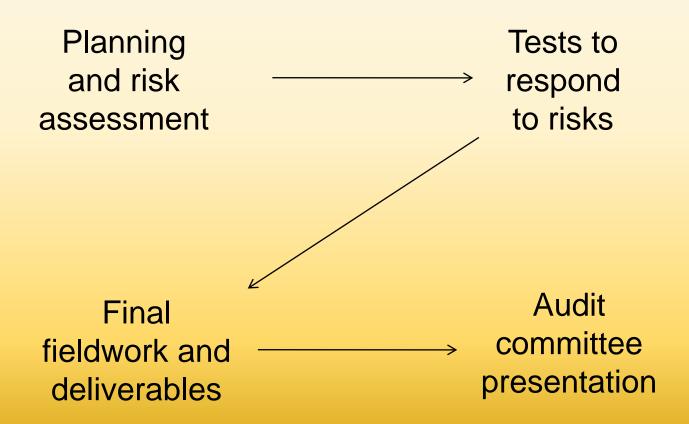


Materiality

- Magnitude of an omission or misstatement that likely influences a reasonable person's judgment
- Based on relevant financial statement benchmarks
- Financial statement items > materiality (\$XX,XXX) are in scope
- Other areas < materiality may be in scope if qualitative factors are present (e.g., related party transactions, fraud risk, debt compliance)



Audit Timeline:





Typical Areas of Audit Focus for NAVREF NPCs:

- Revenues
 - Deferred Revenue
 - Accounts Receivable
- Accrued expenses
- Program Testing for Single Audit Engagements

Tax Preparer Responsibilities:

2 Main Responsibilities:

- 1. To accurately report the financial position of the entity.
 - Revenue Breakdown
 - Expense Details (Program / Management / Fundraising)
 - Compensation Details (Officers / Directors / Key Employees)
 - Reporting of Donors over certain thresholds
 - Reporting of independent contractors over certain thresholds



Tax Preparer Responsibilities:

- 2. Compile data and information received from management to confirm the organization's compliance with current IRS rules & regulations.
 - Management must answer all the questions in the 990.
 - About the Organization (Mission / Programs / Policies)
 - About the Board (Compensation / Procedures / Transactions)
 - Related Party Disclosures
 - Tax Compliance (Payroll / 1099s / Unrelated Taxable Income...)



Tax Preparation Timeline:

Financial Statements are cornerstone to the process:

- Pre-Financial Statements
 - Communications with management on questions & unique situations
- Financial Statements Draft issued
 - Working on getting financial details broken down for 990
- Financial Statements Approved
 - Finalizing 990 Board Presentation & Approval

TEAM APPROACH



Common Accounting Issues

and how to avoid findings in your audits and issues on the tax return



Common Accounting Issues - EXAMPLES

- Proper Revenue & Expense Recognition
- Ensuring all expenses are entered in the period incurred
- Invoicing funding source in the period expenses were incurred and/or per agreement/budget/CRADA
- Restricted, Unrestricted Net Assets and Deferred Revenue
- Expense Allocation
- Payroll wages, taxes and benefits properly classified (CRC, Admin, specific study for IPA's & Subawards)
- Direct Expenses charged to the appropriate study if IPA or Subawards, or properly classified to CRC or Admin
- Prepaid Expenses & Accrued Expenses



NPPO Findings

- Key focuses-
- Complete a review of the VHA HANDBOOK 1200.17 against your current Organization polices and procedures
- Complete the questionnaire and address any gaps now!
- Review their Audit Preparation Checklist
- Be prepared to discuss any Single Audit findings
- Written and consistent policy application
 - Residual Funds Policy, Accounting, and Communication
 - Preparation and Preparer Documentation (Signatures)



Financial Position of the Organization

- Revenue (Contributions or Program Revenue??)
- Statement of Program Services
 - Be descriptive → Tell your story
 - Make sure expenses are correctly allocated between program, management & fundraising. → It matters
- Donors / Grants
 - Must report name, address & amount if total contributions exceed the greater of \$5,000 or 2% of Gross contributions
- Independent Contractors
 - Must report the 5 highest paid contractors over \$100,000



Reportable Compensation:

- Officer & Directors
 - No minimum threshold Compensation must be reported
 - Former Officer Must report if over \$100,000
 - Former Director Must report if over \$10,000
- Key Employees
 - Have responsibilities, powers, or influence over the Organization
 - Must report if over \$150,000
- Highly Compensated
 - Must report the 5 highest over \$100,000 (other than above)

Reportable Compensation:

• Related Organizations (Must report compensation paid to employees of influence)

What is a "Related Organization"?

Related organizations are organizations that stand in a parent/subsidiary relationship, brother/sister relationship, or supporting/supported organization relationship.

- The relationships depends on a definition of *control*
- The definition of *control* depends on whether the organization has owners or persons with beneficial interests.

Related Organizations (cont'd)

Must report information on the related entity and the nature of activity between the entities on Schedule R.

Unrelated Taxable Income: Do you have any???



New Accounting pronouncements

Their Requirements and Their Effects on Your Organization's Financial Reporting



Newly released accounting pronouncements

- 2016-14-Presentation of Financial Statements of Not-for-Profit Entities
 - Effective fiscal years beginning after 12/15/17.
 - Only 2 equity classes now
 - Functional expense presentation
 - Liquidity and availability disclosures
- 2018-08-Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made
 - Effective fiscal years beginning after 12/15/18
 - evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal) transactions
 - determining whether a contribution is conditional



Newly released accounting pronouncements

- 2014-09-ASC 606-Revenue from Contracts with Customers
 - Effective fiscal years beginning after 12/15/18
 - Your organization will need documentation for your accounting policy under each of your different contracts/grants/etc.
 - 5-step analysis in determining when and how revenue is recognized
 - Step 1: Identify the Contract with a Customer
 - Step 2: Identify the Performance Obligations in the Contract
 - Step 3: Determine the Transaction Price
 - Step 4: Allocate the Transaction Price to the Performance Obligations in the Contract
 - Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation

Topic 842-Leases

- Effective fiscal years beginning after 12/15/19
- All leases greater than 1 year will be recorded to the balance sheet (much like a capital lease) as an asset and liability
- Prepare by identifying all leases you have and making determinations on how to account for each



Single Audit Requirements

OMB Uniform Guidance



Nuances of a Uniform Single Audit

- SEFA
- Compliance and Controls Audit
- Schedule of Findings and Questioned Costs
- Uniqueness of Research Groups in Single Audits
- Additional Reporting-Compliance and Internal Controls
- Filing with Federal Audit Clearinghouse ("FAC")

Thank you and please contact us for further information!



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